



Product: P385B Commercial Paver

National IPA Cooperative Contract #161534

Base Unit Description	Product Code	List Price
P385B Asphalt Paver Base Machine	P385B-001	\$ 154,026.20
Cat 3.4 Tier IV 100 HP Engine		
140 mm Track Group w/ 14" Poly Pads		
Adjustable, Oscillating Push Rollers		
Paver Pause Function, Grade and Slope Prep Group		
Spray Down w/ Separate Tank and One (1) Hose Reel		
Dual Operator's Stations w/ One Seat		
Steering Wheel Control Group		

Required Options	Product Code	List Price
Screed w/ Electric Heat, Manual Adjustable Extender Height and Manual Adjustable Slope	P385B-250	\$ 32,000.00

Non-Required Options	Product Code	List Price
Truck Hitch Group	P385B-011	\$ 5,837.01
Additional Operator's Seat Group	P385B-100	\$ 841.51
Walkway Extensions Group	P385B-101	\$ 607.70
LED Strobe Light Group	P385B-110	\$ 679.80
Hand Held Remote Group	P385B-118	\$ 666.41
Lower Additional Screed Mounted Control Panel Group	P385B-150	\$ 2,064.00
Berm Attachment Group- 12 Inch	P385B-320	\$ 2,201.11
Berm Attachment Group- 18 Inch	P385B-321	\$ 2,472.00
Berm Attachment Group- 24 Inch	P385B-322	\$ 2,747.01

Totals		\$ 204,142.75
NIPA Discount	10%	\$ (20,414.28)
National IPA Sales Price		\$ 183,728.48
Freight		\$ 2,500.00
Delivery Freight		\$ 900.00
Sub Total		\$ 187,128.48
Extended Warranty		\$ 6,900.00
Total		\$ 194,028.48
Additional Weiler Governmental Discount (off National IPA Sales Price)	3%	\$ (6,124.28)
City of Prescott Sales Price		\$ 187,904.19
Sales Tax	8.10%	\$ 15,220.24

City of Prescott Total Sales Price Including Sales Tax	\$ 203,124.43
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